

# **Building the New Core: Toward Sustainable Value**

14 March 2025



ADRO IJ	
BUY	
Sector	Coal
Price at 11 March 2025 (IDR)	1,865
Price target (IDR)	2,300
Upside/Downside (%)	23.3

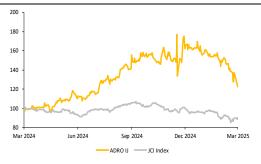
#### Stock Information

Established in 2004 and listed on the the IDX in 2008, ADRO has evolved into an integrated energy player, operating across mining, minerals, and renewables through its key pillars: Adaro Energy, Adaro Minerals, and Adaro Green.

Market cap (IDR bn)	57,364
Shares outstanding (mn)	30,759
52-week range (IDR) 4,30	0 – 1,810
3M average daily vol. ('000)	109,150
3M average daily val. (IDR mn)	143.8

Shareholders (%)	
PT Adaro Strategic Investments	43.9
Public (<5%)	39.7
Adaro Capital Ltd.	6.2
Others	10.2

# Stock Performance



Source: Bloombera

	1M	3M	12M
Performance	(15.6)	(27.1)	(28.3)

# Analyst

#### Laurencia Hiemas

Laurencia.hiemas@kbvalbury.com

As ADRO completes its thermal coal business spin-off (AAD), ADRO is shifting focus to metallurgical coal and aluminum downstream (both ADMR), and mining services (SIS) and. A 500,000 tpa aluminum smelter is set to contribute USD757 mn (+55.5% ADRO's revenue) in 26F, and USD1.3 bn (at full capacity by 28F). We forecast earnings growth of USD345 mn in 25F and USD495 mn in 2028F (+43.5% from 25F; 51.2% from Aluminum). We reinitiate BUY with a TP of IDR2,300/share (SOTP-based; 13x 2025F P/E), reflecting ADRO's transformation into a greener, value-driven business.

ADMR and Saptaindra Sejati (SIS) as Current Key Earnings Drivers. Following the spin-off of its coal subsidiary AADI, ADRO reported FY24 revenue of USD2 bn (-2.7% yoy; -68.1% yoy if AADI was included in FY23), with earnings now mainly supported by ADMR (metallurgical coal, 83.8% stake) and SIS (mining services, 100% stake). ADMR (55.4% of FY24 revenue) posted USD1.2 bn in revenue (+6.3% yoy), driven by a +26% yoy increase in sales volume to 5.62 Mt, offsetting a -15.6% drop in ASP due to softer demand from China's property and infrastructure sectors. SIS (40.8% of FY24 revenue). SIS revenue surged to USD849 mn (FY23: USD141mn), with volume up +6% yoy to 64.76 Mt, supported by its broad range of services including overburden stripping, coal mining, hauling, fuel transport, and equipment rental. ADRO's net profit reached USD569mn (-1.4% yoy), with overburden removal volume growing +26% yoy to 23.55 Mbcm and a strip ratio of 3.55x, while coal cash cost (ex-royalty) declined -5% yoy, providing margin buffer.

Forging Value Beyond Coal Through Aluminum Downstream Shift. We revise our outlook on ADMR, reflecting its strategic shift toward downstream expansion through a 500,000 tpa aluminum smelter in North Kalimantan, with capex of USD475–525 mn targeted in 2025. Initial contribution is expected in 2026F, assuming 300 kt sales volume contributing USD757 mn or 55.5% of revenue. At full capacity by 2028F, revenue could reach USD1.3 bn. EBITDA margin is projected at 14.6% in 2026F, rising to 23% as utilization ramps up. This segment is expected to add 22.5% to net profit in 2026F (NPM: 7.7%). Further capacity expansions to 1.0 mtpa by 2030F and 1.5 mtpa by 2035F are in the pipeline.

Reinitiate BUY with a TP of 2,300/ share. We reinitiate our BUY rating on ADRO with a new TP of IDR2,300/share (SOTP-based; 30% holdco discount), reflecting 13x 2025F P/E. Following the spin-off of its thermal coal business, ADRO is transitioning into a significant investment phase, focusing on renewables, while strengthening its metallurgical coal, mining services, and aluminum segments. Backed by a solid balance sheet, earnings contributions from ADMR and SIS, and projected net profits of USD345 mn in 2025F and USD495 mn in 2028F (51.2% from ADMR's aluminum business), we remain constructive on ADRO's long-term growth prospects. Additional value comes from its remaining asset base and 15% stake in AADI. Upside risks include successful execution of renewable projects by 2030F, while downside risks stem from commodity price volatility, project execution delays, and the absence of dividend payments from ADRO.

Exhibit 1: Forecasts and Valuations (at closing price IDR1,865/ sh)

Y/E Dec	23A	24A	25F	26F	27F
Revenue (USD Mn)	6,518	2,079	1,335	2,180	2,593
EBITDA (USD Mn)	2,510	1,010	616	786	828
EV/EBITDA (x)	0.8	3.7	3.7	2.5	2.0
Net Profit (USD Mn)	1,641	1,380	345	411	440
Net Profit Growth (%)	(34)	(15.9)	(75.0)	19.1	7.1
EPS (IDR)	842	708	177	211	226
P/E Ratio (x)	2.8	3.3	10.5	8.8	8.3
BVPS (IDR)	3,349	3,802	2,756	2,965	3,307
P/BV Ratio (x)	0.7	0.6	0.7	0.6	0.6
ROAE (%)	23.6	21.6	6.3	7.0	6.8
ROAA (%)	15.4	16.1	5.1	5.9	6.0
Net Gearing (x)	(0.3)	(0.2)	(0.2)	(0.3)	(0.3)



# **Business Overview**

**Exhibit 2: Forecast Changes** 

	New forecast			0	Old forecast			Forecast change (%)		
(USD mn)	25F	26F	27F	25F	26F	27F	25F	26F	27F	
Revenue	1,335	2,180	2,593	4,649	4,447	5,488	(71.3)	(51.0)	(52.8)	
Gross Profit	682	840	910	1,700	1,502	2,212	(59.9)	(44.1)	(58.9)	
Operating Profit	627	724	763	1,243	1,024	1,712	(49.6)	(29.3)	(55.4)	
EBITDA	616	786	828	1,764	1,581	2,351	(65.1)	(50.3)	(64.8)	
Net Profit	345	411	440	925	816	1,323	(62.7)	(49.6)	(66.7)	

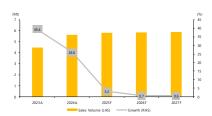
Following the spin-off of the thermal coal business (AADI), we are adjusting ADRO's current earnings to reflect only contributions from ADMR (83.8% ownership) and SIS (mining contractor; 100%).

Growth yoy (%)						
Revenue	(35.8)	63.3	18.9	123.6	(4.3)	23.4
Gross Profit	(22.0)	23.2	8.3	94.5	(11.6)	47.3
Operating Profit	(11.8)	15.5	5.3	74.8	(17.6)	67.2
EBITDA	(39.1)	27.6	5.4	74.7	(10.4)	48.7
Net Profit	(75.0)	19.1	7.1	(33.0)	(11.8)	62.1

Margins (%)						
GPM	51.1	38.5	35.1	36.6	33.8	40.3
OPM	47.0	33.2	29.4	26.7	23.0	31.2
EBITDA Margin	46.1	36.0	31.9	37.9	35.6	42.8
NPM	25.9	18.9	17.0	19.9	18.3	24.1

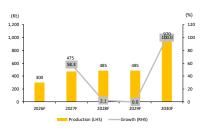
Source: Company, KBVS Research

Exhibit 3: ADMR's Coking Coal Sales Volume Forecasts



Source: Company, KBVS Research

**Exhibit 5: ADMR's Aluminum Production Forecasts** 



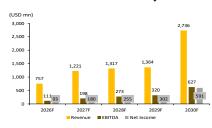
Source: Company, KBVS Research

Exhibit 4: ADMR's Coking Coal ASP Forecasts



Source: Company, KBVS Research

## **Exhibit 6: ADMR's Aluminum Projections**



Source: Company, KBVS Research

ADRO's P&L will be influenced by ADMR's performance, with a modest outlook for coking coal sales, projecting around 5,8 Mt in 25F and 5,84 Mt in 26F.

We expect hard coking coal prices to average USD210/t in 2025F and USD223/t in 2026F, supported by Australian exports and China's stimulus, before stabilizing at ~USD215/t on steady demand and limited supply growth.

ADMR's aluminum production is set to grow from 300 Kt in 26F to 970 Kt by 30F, driving revenue from USD757 mn to USD2.7 bn, with strong earnings momentum.



#### Exhibit 7: Revenue Forecasts post-AADI Spin-off



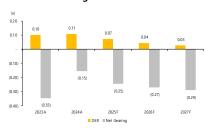
Source: Company, KBVS Research

## **Exhibit 9: EBITDA & Earnings Forecasts**



Source: Company, KBVS Research

#### **Exhibit 11: Leverage Positions**



Source: Company, KBVS Research

# **Exhibit 13: Comparable Peers**

Company	Market Cap	P/E (x)		P/E	P/B (x)		EV/ EBITDA (x)		ROE (%)	
Ticker	(USD mn)	25F	26F	25F	26F	25F	26F	25F	26F	
ITMG IJ	1,586	5.2	6.6	0.8	8.0	1.5	1.8	15.2	11.9	
PTBA IJ	1,740	6.2	6.6	1.3	1.3	3.7	3.9	21.4	19.7	
UNTR IJ	5,259	4.5	4.8	0.9	8.0	2.4	2.4	19.4	16.6	
Domestic		5.0	5.5	0.9	0.9	2.5	2.6	19.1	16.4	
PGEO IJ	2,035	12.3	12.3	1.0	1.0	6.2	5.7	8.2	8.0	
KEEN IJ	141	2.1	1.2	0.6	0.4	2.6	1.4	28.2	35.0	
ARKO IJ	160	19.5	6.9	5.2	3.0	0.0	0.0	35.3	18.7	
Renewables		12.1	11.2	1.3	1.1	5.6	5.1	11.3	10.3	
YAL AU	4,399	6.7	6.6	0.7	0.7	2.1	2.1	11.5	10.7	
NHC AU	1,986	6.0	6.2	1.2	1.1	3.0	3.1	20.0	17.4	
000983 CH	5,505	11.2	11.1	1.1	1.0	4.5	4.3	9.0	9.4	
Coking Coal		8.7	8.6	1.0	0.9	3.3	3.3	11.7	11.2	
AA US	8,608	8.3	10.3	1.3	1.2	4.1	4.8	19.4	12.9	
CENX US	1,767	6.6	6.2	-	-	5.5	5.2	9.0	7.8	
1378 HK	17,853	6.2	6.2	1.2	1.1	4.3	4.5	20.4	18.4	
Aluminum		6.9	7.4	1.2	1.0	4.3	4.6	19.4	16.1	
Blended		7.2	7.6	1.1	1.0	3.9	4.0	17.2	14.7	
ADRO IJ	3,484	13.0	10.9	0.8	0.8	5.1	3.6	6.3	7.0	

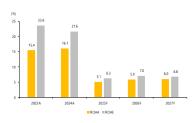
Source: Bloomberg KBVS Research

#### Exhibit 8. Operational margins (%)



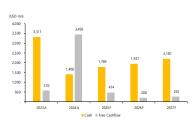
Source: Company, KBVS Research

## **Exhibit 10: Profitability Metrics**



Source: Company, KBVS Research

#### Exhibit 12: Cash & Free Cashflow



Source: Company, KBVS Research

Starting 2025F, earnings will be driven by coking coal from ADMR and mining services from SIS, with aluminum contribution expected to begin in 2026F. The aluminum segment is expected to dilute margins in the early phase due to initial ramp-up and higher operating costs.

We estimate ADRO's 2025F EBITDA at USD616 mr and net profit at USD345 mn, significantly lower yoy due to the AADI spin-off. With aluminum contribution starting in 2026F, we expect EPS to grow +19.1% yoy. Post-spin-off, ROAA and ROAE are expected to decline, with 25F ROAA at 5.1% and ROAE at 6.3%.

Post-AADI spin-off, ADRO is expected to maintain a solid balance sheet with low leverage, as reflected by declining net gearing to -0.29x in 27F and DER at just 0.03x. Despite lower FCF post-spin-off, cash position remains strong, reaching USD2.2 bn in 27F, providing ample funding capacity for growth projects.

ADRO trades at a premium to peers, with a 2025F P/E of 13.0x vs. the blended average of 7.2x, reflecting its strong market positioning and diversified business model across coal, aluminium, and renewables. While ROE appears lower at 6.3%, the premium valuation underscores investor confidence in ADRO's long-term growth trajectory and earnings scalability beyond the coal cycle.



## **Valuation**

Our Dec-25 PT is Rp2,300 based on a sum of the part (SOTP) valuation methodology, which is comprised of: 1) the remaining 15% stake in AADI, based on a 45% payout ratio; 2) asset-based valuation for both ADRO's remaining JVs and assets holdings, excluding those held by AADI.; 3) 83.8% stake in ADMR; and 4) a minority stake in coal-fired power plant assets based on DCF up to its concession terms. Our TP implies an PE 13x 2025E earnings multiple.

Our Dec-25 PT of Rp2,300 is based on SOTP, including a 15% stake in AADI, asset valuation of ADRO's JVs and assets, and an 83.8% stake in ADMR.

and a We apply a 30% holdco discount

We apply a 30% holdco discount due to AADI and ADMR's separate listings, no dividends from ADRO post-2025 and a 15% AADI stake. The discount may narrow if ADRO surprises with dividends.

**Exhibit 14: SOTP Valuations** 

	Effective Stake	EV (USD mn)
AADI (Thermal Coal Mining)	15%	729
ADRO (Asset Value)	34.90%	1.590
ADMR (Met Coal)	83.8%	2.569
Total EV (USD mn)		99.369
*30% holdco discount		69.558
Net Debt/ Cash		1.372
Shares Outstanding		30,76
USD/ IDR Rate		15.873
Target Price (IDR/ sh)		2.300

Source: KBVS Research

Our approach values JV assets at USD625 mn and remaining assets at USD4.5 bn. We applied a 39.3% discount to both, in line with the pre-spin-off asset discount. Post-AADI spin-off, ADRO will retain key assets: ATDI (investment services) valued at USD1.3bn and SIS (mining contracting) valued at USD918 mn

Exhibit 15: Top 10 Remaining Assets under ADRO post-AADI Spinoff

ADRO	% Ownership	Asset Value (USDmn)
PT Alam Tri Daya Indonesia (ATDI)	84%	1,299
PT Saptaindra Sejati (SIS)	100%	918
PT Adaro Power (AP)	100%	885
PT Adaro Baterai Indonesia (ABI)	84%	436
PT Adaro Indo Aluminium (AIA)	84%	431
PT Kalimantan Aluminium Industry (KAI)	54%	427
PT Alam Tri Bangun Indonesia (ATBI)	100%	198
PT Makmur Sejahtera Wisesa (MSW)	100%	132
PT Adaro Clean Energy Indonesia (ACEI)	100%	118
PT Kalimantan Energi Hijau (KEH)	100%	75

Source: Company, KBVS Research



## **Exhibit 16: Financial Tabels**

Profit and Loss (USD Mn)	23A	24A	25F	26F	27F
Revenue	6,518	2,079	1,335	2,180	2,593
COGS	(3,980)	(1,205)	(653)	(1,340)	(1,683)
Gross Profit	2,537	874	682	840	910
Operating Expenses	(344)	(140)	(55)	(116)	(147)
Others	(38)	(22)	-	-	-
Operating Profit	2,193	711	627	724	763
EBITDA	2,510	1.010	616	786	828
Net Interest Loss (income)	31	66	(40)	(23)	(10)
Income (loss) from JV	108	33	19	20	19
Pre-tax Profit	2,294	810	606	721	773
Income Taxes	(439)	(172)	(129)	721	773
Minority Interest	(213)	(176)	(132)	721	773
Profit from Discontinued		010			
Operations	-	919	-	-	-
Net Profit	1,641	1,380	345	411	440

Cash Flow (USD Mn)	23A	24A	25F	26F	27F
Net Profit	1,641	1,380	345	411	440
D&A	317	276	(11)	61	65
Changes in Working Capital	(127)	(1,504)	152	(83)	(24)
Operating Cash Flow	1,153	2,016	607	418	514
Capital Expenditure	(597)	(989)	(133)	(218)	(259)
Others	14	2,424	-	-	-
Investing Cash Flow	(582)	1,434	(133)	(218)	(259)
Dividend	(1,000)	(3,429)	-	-	-
Net - Borrowing	(837)	(162)	(162)	(136)	(90)
Other Financing	504	(51)	72	84	84
Financing Cash Flow	(1,334)	(3,642)	(90)	(52)	(5)
Net - Cash Flow	(763)	(192)	383	148	250
Cash at Beginning	4,067	3,311	1,406	1,789	1,937
Cash at Ending	3,311	1,406	1,789	1,937	2,187

Balance Sheet (USD Mn)	23A	24A	25F	26F	27F
Cash and Cash Equivalent	3,311	1,406	1,789	1,937	2,187
Account Receivable	520	350	166	271	322
Others	470	850	800	843	853
<b>Total Current Assets</b>	4,302	2,606	2,754	3,051	3,362
Fixed Assets	2,749	2,077	2,090	2,390	2,825
Other Non-Current Assets	3,422	2,020	2,020	2,020	2,020
Total Assets	10,473	6,702	6,865	7,460	8,208
ST Debt	345	158	75	141	179
Payables	252	59	53	26	13
Other ST Liabilities	1,539	430	430	430	430
<b>Total Current Liabilities</b>	2,135	647	559	598	622
LT Debt	490	521	365	255	179
Other LT Liabilities	438	163	163	163	163
Total Liabilities	3,064	1,331	1,086	1,016	964
Minority Interest	636	444	516	600	684
Total Equity	7,409	5,371	5,779	6,444	7,244

Key Ratios	23A	24A	25F	26F	27F
GPM (%)	38.9	42.0	51.1	38.5	35.1
OPM (%)	33.7	34.2	47.0	33.2	29.4
EBITDA Margin (%)	38.5	48.6	46.1	36.0	31.9
Pre-Tax Margin (%)	35.2	39.0	45.4	33.1	29.8
NPM (%)	25.2	66.4	25.9	18.9	17.0
Revenue Growth (%)	(19.6)	(68.1)	(35.8)	63.3	18.9
EBITDA Growth (%)	(47.7)	(59.8)	(39.0)	27.6	5.4
Debt to Equity (x)	0.10	0.11	0.07	0.04	0.03
Net Gearing (x)	(0.35)	(0.15)	(0.25)	(0.27)	(0.29)

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Sahid Sudirman Center 41st Floor Unit A-C Jalan Jenderal Sudirman No. 86 Kelurahan Karet Tengsir Kecamatan Tanah Abang, Jakarta Pusat 10220, Indonesi T. (021) 25098300

#### Branch Office

### Jakarta - Sudirman

Sahid Sudirman Center 41st Floor Unit A-C Jalan Jenderal Sudirman No. 86 Karet Tengsin, Tanah Abang, Jakarta Pusat 10220 T. (021) 25098300/301

#### Bandung

Jl. Abdul Rivai No. 1A, Kel. Pasirkaliki, Kec. Cicendo Bandung 40171 T. (022) 3003133

### Palembang

Komplek PTC Mall Blok I No. 7 Jl. R. Sukamto Palembang 30114 T. (0711) 2005050

#### Semarang

Jl. Gajahmada 23A, Kecamatan Semarang Tengah, Kelurahan Kembang Sari 50241 T. (024) 40098080

#### Pontianak

Jl. Prof. M Yamin No. 14 Kotabaru, Pontianak Selatan Kalimantan Barat 78116

# Jakarta - Kelapa Gading

Rukan Plaza Pasifik Jl. Boulevard Barat Raya Blok A1 No. 10 Jakarta Utara 14240 T. (021) 29451577

#### Malang

Jl. Pahlawan Trip No. 7 Malang 65112 T. (0341) 585888

## Surabaya

Pakuwon Center Lt 21 Jl. Embong Malang No.1 Surabaya 60261 T. (031) 21008080

## Makassar

Komplek Ruko Citraland City Losari Business Park, Blok B2 No. 09 Jl. Citraland Boulevard Makassar 90111 T. (0411) 6000818

#### Jakarta - Puri Indah

Rukan Grand Aries Niaga Blok E1 No. IV Jl. Taman Aries, Kembangan Jakarta Barat 11620 T. (021) 22542390

#### Banjarmasin

Jl. Gatot Subroto No. 33 Banjarmasin 70235 T. (0511) 3265918

## Padang

Jl. Proklamasi No. 60A Padang Timur 25121 T. (0751) 8688080

### Medan

Komplek Golden Trade Center Jl. Jenderal Gatot Subroto No. 18-19 Medan 20112 T. (061) 50339090

#### Jakarta - Pluit

Jl. Pluit Putra Raya No. 2 Jakarta Utara 14450 T. (021) 6692119

## Pekanbaru

Jl. Tuanku Tambusai, Komplek CNN Blok A No. 3 Pekanbaru 28291 T. (0761) 839393

## Yogyakarta

Jl. Magelang KM 5.5 No. 75 Yogyakarta 55000 T. (0274) 8099090

### Denpasar

Jl. Teuku Umar No. 177 Komplek Ibis Styles Hotel Denpasar Bali 80114 T. (0361) 225229

#### Investment Gallery

Jakarta Citra Garden 6 Ruko Sixth Avenue Blok J.1 A/18, Cengkareng Jakarta Barat 11820 T. (021) 52392181 Tangerang
Ruko Aniva Junction Blok D
No. 32
Gading Serpong, Tangerang,
Banten 15334
T. (021) 35293147

Semarang Jl. Jati Raya No. D6, Srondol Wetan, Banyumanik, Semarang 50263 T. (024) 8415195

Salatiga Jl. Diponegoro No. 68 Salatiga 50711 T. (0298) 313007 Solo Jl. Ronggowarsito No. 34 Surakarta 57118 T. (0271) 3199090 Jambi Jl. Orang Kayo Hitam No. 48 B Jambi Timur 36123 T. (0741) 3068533

